

Chief Officer Sales & Marketing

Exceptional opportunity to join a life science technology leader in the early growth stage in a pivotal executive role.

After a successful launch, Vivlion is globally serving CRISPR reagents and services. We are a Frankfurt-based company spun out of Goethe University, holding exclusive licenses to the innovative 3Cs technology for next generation CRISPR reagents. Our portfolio of reagents and services enables CRISPR screening at unprecedented quality and complexity. We are proud to be the only commercial providers of combinatorial CRISPR libraries, with our multiplexing technology breaking new grounds in the field. Our customers are researchers in biotech/pharma industry with a primary focus on the US and the European markets. Today we serve our customers directly and via a marketing partnership with Twist Biosciences, San Francisco.

Your responsibilities:

- Build & lead a team of dedicated sales specialists
- Broaden the global customer base
- Provide in-depth knowledge of the market
- Develop and implement Vivlion's marketing & sales strategy
- Drive expansion into new markets
- Develop and maintain strategic partnerships

Your profile:

- Scientific and/or business background
- Strong communication skills
- English fluent
- Ability to travel globally as required
- Successful sales & business development experience
- Strong commitment to build the brand as part of the leadership team

If you are interested in being part of the exciting journey of Vivlion, please forward your application with cover letter, CV, references in one pdf to careers@vivilion.de.

Vivilion is an equal opportunity employer and considers all qualified applicants.

Vivilion GmbH – complexity meets simplicity.

